

Singapore Company Update

31 August 2021

Energy & Petrochemicals | Oil & Gas Services

Marco Polo Marine (MPM SP)

Buy (Maintained)

Turnaround In Motion; Maintain BUY

SGD0.04 (33.3%) Target Price (Return): Price: SGD0.03 Market Cap: USD68.1m Avg Daily Turnover (SGD/USD) 0.80m/0.59m

• Maintain BUY and DCF-based SGD0.041 TP, 33% upside. 9MFY21 (Sep) revenue has already exceeded FY20's, driven by strong growth in both Marco Polo Marine's ship chartering and repair activities. Average utilisation and charter rates have already recovered to above pre-COVID-

Analyst

19 levels, and we remain confident of a turnaround to profitability by the end of FY21. We look forward to MPM securing more contracts in the renewable energy (RE) sector, which the company is pivoting towards.

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to rise to about 80% by 2H22. This would also lift its charter rates, thereby further improving its margins and profitability.
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	100.0	(3.7)	18.2	44.4	62.5
Relative	90.9	(1.6)	20.6	39.2	40.4
52-wk Price low/high (SGD)				0.01	- 0.03

• Surging demand for shipbuilding, repair, and upgrades. MPM's shipyard division has seen strong growth due to the resumption of oil & gas activities globally and its foray into RE. As of 3QFY21, the company's utilisation for its shipyard has surged to 94% and is expected to remain busy till the end of the year.



• A rare net cash turnaround. The oil & gas industry has been recovering since the oil price crash in 2014-2016. However, this recovery has been dampened by COVID-19. That said, WTI crude prices have recovered to about USD68.00/bbl currently - as the world is recovering from the pandemic and oil & gas activities are gradually picking up again. As such, MPM has also seen an uptick in ship charter utilisation rates and its shipyard operations. We believe the continued recovery will be positive for MPM across all its business segments. Coupled with the catalyst of more RE contracts, we remain positive and continue to have a BUY on this stock.

Source: Bloomberg

Overall ESG Score: 3.0 (out of 4)

 Key risks. Oil Price and government regulations are the key downside risks to our call.

E: Good

possible. In 2020, MPM recycled 50% of total steel used (2019: 36%, 2018: 24%). It seeks to continue reducing the strain on the environment by regularly reviewing and strengthening its recycling practices. S: Good MPM adopts fair employment practices and treats all

Scrap from all non-renewable materials such as steel, is

collected, weighed and sold for recycling purpose wherever

Forecasts and Valuation	Sep-19	Sep-20	Sep-21F	Sep-22F	Sep-23F
Total turnover (SGDm)	30	31	48	66	84
Recurring net profit (SGDm)	(4)	(9)	1	6	11
Recurring net profit growth (%)	(102.3)	138.4	-	453.3	74.4
Recurring P/E (x)	na	na	80.66	14.58	8.36
P/B (x)	0.8	0.9	0.9	0.9	0.8
P/CF (x)	53.80	na	80.66	14.58	8.36
Dividend Yield (%)	na	na	na	na	na

(8.8)

net cash

(7.67)

(3.5)

net cash

employees equally. It complies with local labour regulations across its geographic operations, including minimum wage laws where such laws exist. In 2020, both male and female entry-level employees at its Batam shipyard were paid the local minimum wage amounting to IDR4.28m.

G: Good

MPM has aligned its governance policies and practices with the principles and guidelines set out in the Code of Corporate Governance issued by the Monetary Authority of Singapore on 6 Aug 2018. It also formalised its Enterprise Risk Management or ERM process from FYE 30 Sep 2019.

(2.06)

9.7

net cash

Small cap stocks are defined as companies with a market capitalisation of less than USD1bn.



Return on average equity (%)

Net debt to equity (%)

EV/EBITDA (x)

(2.12)6.0

net cash

(7.68)

1.1

net cash

Financial Exhibits

Asia Singapore Energy & Petrochemicals Marco Polo Marine MPM SP Buy

Valuation basis

DCF-backed TP, WACC: 7%, TG: 0%

Key drivers

- i. Oil & gas activities picking up after a hiatus;
- Moving into renewable energy or RE like windfarm projects.

Key risks

Oil Price and government regulations.

Company Profile

MPM is a growing integrated marine logistics group facilitating the growth of investment in South-East Asia. Its amalgamation of ship chartering, ship building, conversion, and repair & maintenance services under one roof has empowered the company to exercise greater flexibility and achieve cost efficiencies for its customers.

Financial summary (SGD)	Sep-19	Sep-20	Sep-21F	Sep-22F	Sep-23F
Recurring EPS	(0.00)	(0.00)	0.00	0.00	0.00
BVPS	0.03	0.03	0.03	0.03	0.03
Return on average equity (%)	(3.5)	(8.8)	1.1	6.0	9.7
Valuation metrics	Sep-19	Sep-20	Sep-21F	Sep-22F	Sep-23F
Recurring P/E (x)	na	na	80.66	14.58	8.36
P/B (x)	0.8	0.9	0.9	0.9	0.8
FCF Yield (%)	(3.6)	(14.8)	(2.0)	2.5	7.6
EV/EBITDA (x)	(7.67)	na	(7.68)	(2.12)	(2.06)
EV/EBIT (x)	(7.67)	na	(7.68)	(2.12)	(2.06)
Income statement (SGDm)	Sep-19	Sep-20	Sep-21F	Sep-22F	Sep-23F
Total turnover	30.2	30.8	48.3	65.7	84.2
Gross profit	5.7	4.4	12.7	20.5	27.9
EBITDA	1.7	(6.2)	1.2	6.4	11.2
Operating profit	1.7	(6.2)	1.2	6.4	11.2
Net interest	(0.0)	(0.0)	0.0	0.0	0.0
Pre-tax profit	(3.7)	(9.0)	1.2	6.4	11.2
Taxation	(0.2)	(0.2)	(0.0)	(0.2)	(0.3)
Reported net profit	(3.9)	(9.2)	1.1	6.3	11.0
Recurring net profit	(3.9)	(9.2)	1.1	6.3	11.0
Cash flow (SGDm)	Sep-19	Sep-20	Sep-21F	Sep-22F	Sep-23F
Cash flow from operations	1.5	(6.6)	1.1	6.3	11.0
Capex	(4.3)	(7.0)	(3.0)	(4.0)	(4.0)
Cash flow from investing activities	0.8	(4.4)	(0.4)	(1.4)	(1.4)
Cash flow from financing activities	0.1	0.4	0.0	0.0	0.0
Cash at beginning of period	17.9	13.6	13.6	13.5	18.2
Net change in cash	2.4	(10.6)	0.7	4.8	9.5
Ending balance cash	13.3	14.0	13.3	18.4	27.7
Balance sheet (SGDm)	Sep-19	Sep-20	Sep-21F	Sep-22F	Sep-23F
Total cash and equivalents	14	14	14	18	28
Total investments	93	88	87	87	87
Total assets	124	113	117	126	141
Total long-term debt	0	0	0	0	0
Total liabilities	15	14	16	19	23
Total equity	109	100	101	107	118
Total liabilities & equity	124	113	117	126	141

Sep-19

(101.1)

13.6

18.8

5.7

(12.8)

14.1

191

Sep-20

2.2

104.6

14.3

(19.9)

(29.9)

22.6

(171)

Sep-21F

56.5

0.0

26.3

2.4

2.4

6.2

Sep-22F

36.1

453.3

31.3

9.8

9.6

6.1

Sep-23F

28.1

74.4

33.1

13.3

13.0

4.8

Source: Company data, RHB



Key metrics

Revenue growth (%)

Gross margin (%)

Capex/sales (%)

Interest cover (x)

Net profit margin (%)

Recurrent EPS growth (%)

Operating EBITDA margin (%)

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Recommendation Chart



Date	Recommendation	Target Price	Price
2021-06-15	Buy	0.04	0.03
2020-01-29	Not Rated	na	0.02

Source: RHB, Bloomberg



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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

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Neutral: Share price may fall within the range of +/- 10% over the next

12 months

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Not Rated: Stock is not within regular research coverage

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-	-



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