Maybank

0.44/0.21

Dyna-Mac (DMHL SP)

Largest contract ever won

Lift TP to SGD0.46 from SGD0.42

Dyna-mac, one of our SMID conviction picks, said it more than doubled its order book to SGD896m by winning SGD456.8m worth of contracts. The main contract involves the construction of process modules and is it's largest-ever contract win, involving record tonnage and number of process modules. These orders will be mainly for FY25-26. We remain bullish on the FPSO outlook with Dyna-mac a key beneficiary of this multi-year upcycle. We lift our FY25/26E PATMI by 7.3% and 7.4%, and raise our TP to SGD0.46 from SGD0.42, pegged to 15x blended FY24/25E P/E.

Record breaking contract: Orderbook doubles

Dyna-mac secured several contracts worth SGD456.m which led to its existing order-book more than doubling to SGD896m with project deliveries stretching to 2026. The main contract involves the construction of process modules and marks the largest-ever contract win in Dyna-Mac's history, involving a record tonnage and number of process modules in a single contract. The other contracts include the provision of services for the execution, fabrication, installation and integration work on vessels, and scope increase for current projects.

More orders to come

FPSO charter rates are still trending up due to lack of supply. FPSO new builds are rising, with the pipeline of upcoming FPSOs still strong. We expect Dyna-Mac to win another SGD100-200m worth of contracts by 2H24 and it has increased its capacity by 50-60% while also upgrading its capabilities to allow further optimization of construction methodology and production workflow.

Still room for upside impressive share price rally

We believe that Dyna-mac will continue to benefit from the strong FPSO demand and should continue to rerate accordingly as it executes its larger sized contracts and achieves better profitability despite the strong share price performance. Maintain BUY.

FYE Dec (SGD m)	FY22A	FY23A	FY24E	FY25E	FY26E
Revenue	291	385	404	506	581
EBITDA	12	25	33	50	56
Core net profit	13	29	34	43	49
Core EPS (cts)	1.3	2.3	2.8	3.4	3.9
Core EPS growth (%)	136.3	78.4	19.7	24.5	14.1
Net DPS (cts)	0.3	0.8	1.0	1.2	1.4
Core P/E (x)	14.5	14.5	14.3	11.5	10.1
P/BV (x)	4.5	6.0	4.8	3.4	2.5
Net dividend yield (%)	1.5	2.5	2.5	3.1	3.6
ROAA (%)	5.3	9.2	9.5	10.4	10.3
EV/EBITDA (x)	0.9	8.0	7.4	3.6	2.0
Net gearing (%) (incl perps)	net cash				
Consensus net profit	-	-	34	40	46
MIBG vs. Consensus (%)	-	-	1.0	8.0	6.5

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BUY

Share Price SGD 0.40

12m Price Target SGD 0.46 (+16%)

Previous Price Target SGD 0.42

Company Description

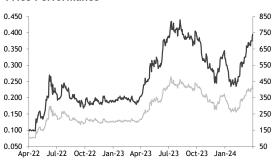
52w high/low (SGD)

Dyna-Mac undertakes engineering, procurement, fabrication, onshore pre-commissioning & commissioning of topside modules mainly in the O&G industry

Statistics

3m avg turnover (USDm)	1.9
Free float (%)	41.3
Issued shares (m)	1,243
Market capitalisation	SGD491.2N
	USD363N
Major shareholders:	
Estate of Tze Jong Lim	32.2%
Keppel Ltd.	24.1%
LIM AH CHENG	1.19

Price Performance



	-1M	-3M	-12M
Absolute (%)	30	22	93
Relative to index (%)	25	20	95

Source: FactSet

Abbreviations explained

Dyna-Mac - (LHS, SGD)

FPSO - Floating, production, storage and offloading EPC - Engineering, procurement and construction SMID - Small-Mid Caps



- Dyna-Mac / Straits Times Index - (RHS, %)

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100

60

Value Proposition

- Global EPC service provider to the world's energy market.
 Dyna-Mac has 2 fabrication yards in Singapore totalling 140,000 sqm.
- Zero debt and SGD128.5m net cash, which could fund inorganic growth to fast-track earnings growth.
- Riding the O&G industry's tailwind; we forecast 30% earnings CAGR in the next 2 years despite being loss-making in FY20.
- We expect Dyna-Mac to continue to win larger contracts.
- It has clear ESG policies and strategies.

Revenue and net profit trend



Financial Metrics

- Revenue more than doubled since new management came on board in FY20, and we forecast 20+% growth pa for the next 2 years.
- Turned around from a loss of SGD58.4m in FY20 to a profit of SGD13.4m in FY22.
- Strong net cash position with no debt.

Dyna-Mac is in a net cash position (SGDm)



Source: Company

Historical share price trend 0.300 0.250 0.200 1 0.150

Dyna-Mac - (LHS, SGD) Dyna-Mac / Straits Times Index - (RHS, %)

Apr-21

Source: Company, Maybank IBG Research

Apr-19

Price Drivers

0.100

0.050 | Apr-18

- 1. In Feb'20, issued profit warning of a loss for FY19.
- 2. In Mar'20, the new CEO and management team joined the company.
- 3. In Feb'21, announced FY20 loss of SGD58.4m.
- 4. In May'22, said it won a SGD180m order and subsequently announced a strong outlook for 2022.
- 5. Oil price weakened due to fears of a global recession after the spike caused by the Russia-Ukraine war.

Swing Factors

Upside

- Riding the boom in the O&G sector.
- We expect Dyna-Mac to win larger contracts, boosting its revenue and order book, which is already at a high.
- Inorganic growth through acquisitions due to net cash balance sheet.
- We forecast strong organic earnings growth of at least 30% CAGR for the next 2 years.

Downside

- Declines in oil prices reduce investment in the O&G space.
- Higher labour costs will reduce margins.
- New competitors entering the industry may temporarily reduce Dyna-Mac's market share.

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April 3, 2024



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Risk Rating & Score ¹	Not Rated
Score Momentum ²	na
Last Updated	na
Controversy Score ³	na

Business Model & Industry Issues

- As a global multi-disciplinary contractor for the O&G industry, the group places significant emphasis on protecting the environment. Dyna-Mac has also ventured into adjacent areas like LNG modules and renewable energy in decarbonisation with a focus on green hydrogen/ammonia production modules. By diversifying and leveraging its core capabilities, Dyna-Mac is poised to move up the value chain and ride the changing demands of the energy industry.
- The group has restructured payment terms with customers (i.e. requesting more up-front payment for contracts), repaid all its debts as well as focusing on its key expert area (FPSOs), which has seen growing investments by O&G producers. Dyna-Mac also streamlined its operations and improved efficiency, boosting margins as a result.
- The key risk would be another downturn in the O&G industry, which would result in a lull period and drop in profits. However, the group is actively looking for inorganic means to diversify into a more sustainable revenue source via maintenance or servicing revenue.

Material E issues

- The electricity usage in the yards is mainly for welding machines, CNC plasma cutting machines, band saw/pipe cutting machines, bevel machines of pipe joints, electrical hand tools, and main air-compressors and workshop lights. During 2021, Dyna-Mac implemented measures to reduce energy consumption.
- Fuel consumption is mainly diesel oil to operate vehicles and machines. Dyna-Mac schedules regular maintenance of vehicles and machines to ensure efficient working condition. To support the green initiative, the company has started to use electric forklifts instead of diesel-powered forklifts for the entire warehouse and use electric compressors instead of diesel-engine air compressors.
- Dyna-Mac recognises that proper waste management is crucial to protect the environment and ensure health and safety of the communities it operates in. Managing the proper disposal of waste is especially important for this industry. By shifting towards adoption of the 3Rs (Reduce, Reuse, Recycle), it can also reap cost savings for the business.

Material S issues

- To better manage and improve site operational efficiency, Dyna-Mac partnered with a licensed private HCP in June 2021 and was approved by the Ministry of Health to conduct the self-swab Rostered Routing Testing Polymerase Chain Reaction testing at the company's designated premises.
- The Flexible Work Arrangement Policy was established on 1
 July 2021 to give employees work-life balance while
 upholding a strong sense of personal responsibility of work
 standards.

Key G metrics and issues

- The board has six directors, including the Executive Chairman, the CEO and four non-executive directors, of which two are independent.
- 40% of the board are females, which demonstrates good diversity.
- Under the Board Diversity Policy, the board strives to have one member with relevant experience in the Group's businesses or markets; and one member with professional qualification in accounting, legal or other professional backgrounds or disciplines as may be determined by the board to be necessary and/or beneficial to the Group.
- Management has also implemented the whistle-blowing policy by setting out the procedures that provide for the well-defined mechanism and accessible channel by which employees, vendors, contractors, service providers, customers and other stakeholders may in confidence, raise concerns about possible improprieties, misconduct, irregularities or malpractices relating to the company and its officers without fear of harassment or victimization.

<u>Risk Rating & Score</u> - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. <u>*Score Momentum</u> - indicates changes to the company's score since the last update - a <u>negative</u> integer indicates a company's improving risk score; a <u>positive</u> integer indicates a deterioration. <u>**3Controversy Score**</u> - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

April 3, 2024

Fig 1: Changes to our FY24-26 forecasts

	FY24E			FY25E			FY26E		
	New	Old	Chg (%)	New	Old	Chg (%)	New	Old	Chg (%)
Revenue (SGDm)	404.4	404.4	0.0	505.5	465.1	8.7	581.4	534.9	8.7
Gross profit (SGDm)	64.3	64.3	0.0	85.3	78.4	8.7	98.1	90.2	8.7
EBIT (SGDm)	33.3	33.3	0.0	50.3	46.9	7.3	57.2	53.3	7.4
EBITDA (SGDm)	33.3	33.3	0.0	50.3	46.9	7.3	57.2	53.3	7.4
Core net profit (SGDm)	34.4	34.4	0.0	42.8	39.8	7.3	49.8	46.4	7.4
EPS (SGD)	0.03	0.03	0.0	0.03	0.03	7.3	0.04	0.04	7.4
			Chg (ppt)			Chg (ppt)			Chg (ppt)
Gross Margin	15.9%	15.9%	0.0	16.9%	16.9%	0.0	16.9%	16.9%	0.0
Net Margin	8.5%	8.5%	0.0	8.5%	8.6%	-0.1	8.6%	8.7%	-0.1

Source: Maybank IBG Research

FYE 31 Dec	FY22A	FY23A	FY24E	FY25E	FY26E
Key Metrics					
P/E (reported) (x)	12.6	13.0	14.3	11.5	10.1
Core P/E (x)	14.5	14.5	14.3	11.5	10.1
P/BV (x)	4.5	6.0	4.8	3.4	2.5
P/NTA (x)	12.7	9.9	6.7	4.1	2.8
Net dividend yield (%)	1.5	2.5	2.5	3.1	3.6
FCF yield (%)	44.3	11.1	8.1	16.7	17.3
EV/EBITDA (x)	0.9	8.0	7.4	3.6	2.0
EV/EBIT (x)	0.9	8.0	7.4	3.6	2.0
INCOME STATEMENT (SGD m)					
Revenue	291.5	385.2	404.4	505.5	581.4
EBITDA	11.8	25.2	33.3	50.3	56.2
Depreciation	0.0	0.0	0.0	0.0	0.0
Amortisation	0.0	0.0	0.0	0.0	0.0
EBIT	11.8	25.2	33.3	50.3	56.2
Net interest income /(exp)	(0.0)	(0.1)	0.0	0.0	0.0
Associates & JV	0.0	0.0	0.0	0.0	0.0
Exceptionals	0.0	0.0	0.0	0.0	0.0
Other pretax income	0.0	0.0	0.0	0.0	0.0
Pretax profit	11.8	25.1	33.3	50.3	56.2
Income tax	1.6	3.6	1.0	(7.5)	(7.4)
Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Reported net profit	13.4	28.7	34.4	42.8	48.8
Core net profit	13.4	28.7	34.4	42.8	48.8
BALANCE SHEET (SGD m)					
Cash & Short Term Investments	185.4	216.1	243.9	310.5	377.5
Accounts receivable	30.1	37.9	37.9	37.9	37.9
Inventory	0.0	0.0	0.0	0.0	0.0
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	28.7	28.1	29.3	25.3	22.1
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	0.0	0.0	0.0	0.0	0.0
Other assets	31.4	63.2	68.6	68.0	68.1
Total assets	275.6	345.2	379.6	441.7	505.5
ST interest bearing debt	0.0	0.0	0.0	0.0	0.0
Accounts payable	79.0	80.0	81.2	100.4	115.4
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	0.0	0.0	0.0	0.0	0.0
Other liabilities	153.0	195.0	196.0	195.0	196.0
Total Liabilities	231.6	274.8	276.8	295.2	311.0
Shareholders Equity	43.2	69.9	102.8	146.5	194.7
Minority Interest	0.8	0.4	0.0	0.0	0.0
Total shareholder equity	44.0	70.3	102.8	146.5	194.7
Total liabilities and equity	275.6	345.1	379.6	441.7	505.7
CASH FLOW (SGD m)					
Pretax profit	11.8	25.1	33.3	50.3	56.2
Depreciation & amortisation	0.0	0.0	0.0	0.0	0.0
Adj net interest (income)/exp	(0.5)	(3.6)	0.0	0.0	0.0
Change in working capital	67.0	13.1	6.7	18.6	15.1
Cash taxes paid	0.3	4.1	2.0	15.0	14.4
Other operating cash flow	0.0	0.0	0.0	0.0	0.0
Cash flow from operations	88.6	49.3	42.0	83.9	86.8
Capex	(2.2)	(3.2)	(2.0)	(2.0)	(2.0)
Free cash flow	86.3	46.0	40.0	81.9	84.8
Dividends paid	0.0	(3.0)	(12.3)	(15.3)	(17.8)
Equity raised / (purchased)	0.0	0.0	0.0	0.0	0.0
Change in Debt	(6.3)	(2.2)	0.0	0.0	0.0
Other invest/financing cash flow	(4.8)	(9.4)	0.0	0.0	0.0
Effect of exch rate changes	(0.2)	(0.8)	0.0	0.0	0.0
Net cash flow	75.1	30.7	27.8	66.6	67.0

FYE 31 Dec	FY22A	FY23A	FY24E	FY25E	FY26E
Key Ratios					
Growth ratios (%)					
Revenue growth	32.4	32.1	5.0	25.0	15.0
EBITDA growth	173.7	112.8	32.5	50.8	11.8
EBIT growth	173.7	112.8	32.5	50.8	11.8
Pretax growth	182.5	112.2	33.1	50.8	11.8
Reported net profit growth	138.6	114.0	19.7	24.5	14.1
Core net profit growth	138.6	114.0	19.7	24.5	14.1
Profitability ratios (%)					
EBITDA margin	4.1	6.5	8.2	10.0	9.7
EBIT margin	4.1	6.5	8.2	10.0	9.7
Pretax profit margin	4.1	6.5	8.2	10.0	9.7
Payout ratio	22.4	36.0	35.7	35.7	36.5
DuPont analysis					
Net profit margin (%)	4.6	7.4	8.5	8.5	8.4
Revenue/Assets (x)	1.1	1.1	1.1	1.1	1.2
Assets/Equity (x)	6.4	4.9	3.7	3.0	2.6
ROAE (%)	na	na	na	na	na
ROAA (%)	5.3	9.2	9.5	10.4	10.3
Liquidity & Efficiency					
Cash conversion cycle	nm	nm	nm	nm	nm
Days receivable outstanding	54.3	31.8	33.7	27.0	23.5
Days inventory outstanding	nm	nm	nm	nm	nm
Days payables outstanding	107.2	85.4	85.3	77.8	80.4
Dividend cover (x)	4.5	2.8	2.8	2.8	2.7
Current ratio (x)	1.1	1.1	1.3	1.4	1.6
Leverage & Expense Analysis					
Asset/Liability (x)	1.2	1.3	1.4	1.5	1.6
Net gearing (%) (incl perps)	net cash				
Net gearing (%) (excl. perps)	net cash				
Net interest cover (x)	nm	nm	nm	nm	nm
Debt/EBITDA (x)	0.0	0.0	0.0	0.0	0.0
Capex/revenue (%)	0.8	0.8	0.5	0.4	0.3
Net debt/ (net cash)	(185.4)	(216.1)	(243.9)	(310.5)	(377.5)

Source: Company; Maybank IBG Research

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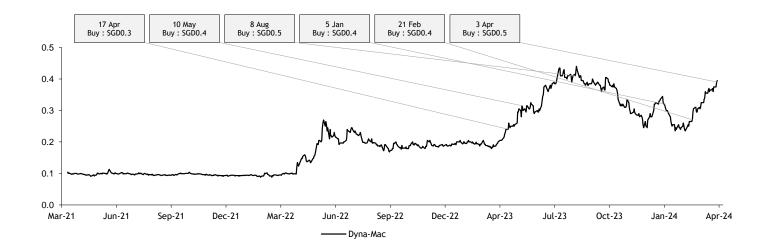
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Historical recommendations and target price: Dyna-Mac (DMHL SP)



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Dyna-Mac

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