Singapore Company Guide **mm2 Asia**

Version 18 | Bloomberg: MM2 SP | Reuters: MM2A.SI

Refer to important disclosures at the end of this report

DBS Group Research . Equity

BUY

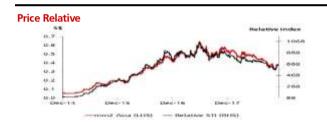
Last Traded Price (14 Nov 2018): \$\$0.37 (STI: 3,043.19) Price Target 12-mth: \$\$0.50 (36% upside) (Prev \$\$0.62)

Analyst

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What's New

- 2Q19 net profit hit by higher interest costs, including a one-off charge in relation to Cathay cinema purchase
- Regional expansion, North Asia in particular; exploring foreign listing of some key assets
- Cut earnings by 22% to 26%; target price lowered to S\$0.50; maintain BUY



Forecasts and Valuation FY Mar (S\$m)	2018A	2019F	2020F	2021F
Revenue	192	269	309	358
EBITDA	64.7	74.7	81.4	89.4
Pre-tax Profit	41.4	37.6	46.6	55.6
Net Profit	26.4	24.7	31.9	39.2
Net Pft (Pre Ex.)	26.4	24.7	31.9	39.2
Net Pft Gth (Pre-ex) (%)	50.9	(6.7)	29.4	22.9
EPS (S cts)	2.27	2.12	2.75	3.37
EPS Pre Ex. (S cts)	2.27	2.12	2.75	3.37
EPS Gth Pre Ex (%)	36	(7)	29	23
Diluted EPS (S cts)	2.27	2.12	2.75	3.37
Net DPS (S cts)	0.0	0.0	0.0	0.0
BV Per Share (S cts)	15.6	17.7	20.5	23.8
PE (X)	16.3	17.4	13.5	11.0
PE Pre Ex. (X)	16.3	17.4	13.5	11.0
P/Cash Flow (X)	1357.2	nm	5.7	5.0
EV/EBITDA (X)	6.7	8.7	8.1	7.4
Net Div Yield (%)	0.0	0.0	0.0	0.0
P/Book Value (X)	2.4	2.1	1.8	1.6
Net Debt/Equity (X)	CASH	0.7	0.7	0.6
ROAE (%)	19.7	12.7	14.4	15.2
Earnings Rev (%):		(26)	(22)	N/A
Consensus EPS (S cts):		2.90	3.40	4.10
Other Broker Recs:		B: 4	S: 0	H: 0

Source of all data on this page: Company, DBS Bank, Bloomberg Finance L.P

15 Nov 2018

Growth hits a snag

Slower growth but still decent. We have imputed slower growth ahead for the core production segment on the back of the delay in the release of key titles to-date, while it would take time to reap the full synergistic benefits of the Cathay cinema chain acquisition across the entire value chain. Though growth is slower, we are still projecting FY18-21F revenue and gross profit CAGR of 23%, and a lower 14% for net profit, mainly due to higher interest costs. The growth is underpinned by all the segments – production, cinema, UnUsUaL and Vividthree.

1H19 results below expectations: 1H19 revenue of \$\$113.9m (+103.3% y-o-y) accounted for 40% of our forecast while the net profit of \$\$14.6m formed 34%, below expectations. 2Q19 net earnings was hit by higher interest costs, including a one-off charge in relation to Cathay cinema purchase.

Where we differ: Slight difference in valuation peg vs consensus. We value the production and cinema business at 16x PE, in line with peers listed in Asia, but lower than consensus. For UnUsUaL and Vividthree, we value it at current valuation.

Potential catalyst: Reaping the fruits of labour in North Asia. We expect North Asia to contribute about 60% of production revenue from FY19F, up from 36% in FY16, 56% in FY17 and 57% in FY18. Upside to earnings would come from more projects, especially in China, where the market is bigger and budgets are much larger.

Valuation:

Maintain BUY, TP reduced to \$\$0.50. Our sum-of-parts target price is now \$\$0.50, pegged to 16x FY19F earnings for core and cinema business, and current valuation for UnUsUaL and Vividthree.

Key Risks to Our View:

No long-term financing arrangements for productions. The commencement of each production is dependent on mm2's ability to secure funding.

Unavailability of good scripts. Lack of good scripts for production may lead to less support from stakeholders.

At A Glance

Issued Capital (m shrs)	1,163
Mkt. Cap (S\$m/US\$m)	430 / 312
Major Shareholders (%)	
Ang Wee Chye	38.1
StarHub Ltd	9.8
Yeo Khee Seng	8.2
Free Float (%)	43.9
3m Avg. Daily Val (US\$m)	0.23
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WHAT'S NEW

1H19 results below expectations

Results Highlight

Net profit hit by higher interest costs, including one-off charge in relation to Cathay cinema purchase. 2Q19 revenue rose 106.8% to \$\$64.9m, boosted by the cinema business, including the Cathay cinema chain where the acquisition was completed in 3Q18, partly dragged down by the core production segment. Gross profit increased 90% y-o-y to \$\$27.6m, with gross margin of 42.5%, slightly lower than the 46.2% recorded in 2Q18.

2Q19 net profit of S\$4.6m was down 18.7% y-o-y, mainly hit by higher finance expenses of S\$5.3m. This was due to additional borrowings and the issuance of medium term note and convertible bonds mainly to finance the acquisition of the Cathay cinema chain. In addition, the Group has also recognised an unwinding of interes on the deferred purchase consideration of S\$1.6m for the acquisitions of Cathay cinema and Lotus cinema in Malaysia.

Overall, 1H19 revenue of S\$113.9m (+103.3% y-o-y) accounted for 40% of our forecast while the net profit of S\$14.6m formed 34%, below expectations.

Regional expansion, North Asia in particular; exploring foreign listing of some key assets

mm2 continues to explore North Asia, which contributed 34% of Group revenue and 57% of production revenue. The Group has also appointed a financial adviser to review the businesses of the Group. The Group aims to further enhance its corporate profile, branding and market awareness in the North Asia markets where it currently operates, and to explore the possibility of seeking a foreign listing of some of the Group's key assets and businesses, which may include the cinema operations.

Outlook and plans for the different segments

For the **core production** business, beyond the Chinese market, the Group is also seeking opportunities in regional film co-productions. For the **cinema** arm, the Group has seen some positive results from the new initiatives put in place with regards to asset utilisation and operating efficiencies since assuming the management of Cathay cinemas in June 2018. **UnUsUaL**, with the intellectual property (IP) rights to develop and produce APOLLO, has moved up the supply

chain to become an IP owner, adding an additional revenue stream to the Group. **Vividthree**, listed on the SGX Catalist Board, has signed a Letter of Intent (LOI) for the territorial rights to open Train to Busan Virtual Reality (VR) Tour set in Taiwan, Hong Kong and Macau. Estimated delivery of the tour set is by 31st March 2019.

Earnings and Recommendations

Cut earnings by 22% to 26%; target price lowered to \$\$0.50. We have reduced earnings for FY19F by 26% and 22% for FY20F. The cut in earnings is mainly from the core production and cinema segment. We have imputed slower growth ahead for the core production segment on the back of the delay in the release of key titles, while it would take time to reap the full synergistic benefits of the Cathay cinema chain acquisition across the entire value chain. We have also imputed higher interest costs.

On the back of the cut in earnings and pegging the core production and cinema segment to a lower PE of 16x (vs 18x previously), in line with the de-rating of its peers, our sum-of-parts TP is reduced to \$\$0.50 (previous \$\$0.62). Though growth going forward is slower, we are still projecting FY18-21F revenue and gross profit CAGR of 23%, and a lower 14% for net profit. Maintain BUY.

Sum of parts valuation

	\ \	/aluation	
Segment	Stake	(S\$m)	Assumption
Production & Distribution	100%	269.6	Based on 16x PE, in line with peers
Cinema Operation	100%	124.9	Based on 16x PE, in line with peers
Post-Production	42%	30.3	Based on current valuation
Event Production &	•		
Concert Promotion	39%	158.6	Based on current valuation
Total value	_	583.5	•
Number of shares		1,162.8	
Value per share (S\$)	_	0.50	

Source of all data: Company, DBS Bank



Quarterly / Interim Income Statement (S\$m)

FY Mar	2Q2018	1Q2019	2Q2019	% chg yoy	% chg qoq
Revenue	31.4	49.0	64.9	106.8	32.5
Cost of Goods Sold	(16.8)	(16.1)	(37.3)	122.2	132.3
Gross Profit	14.6	32.9	27.6	89.0	(16.1)
Other Oper. (Exp)/Inc	(6.9)	(21.6)	(18.9)	173.6	(12.7)
Operating Profit	7.71	11.3	8.73	13.3	(22.6)
Other Non Opg (Exp)/Inc	0.46	0.33	0.29	(35.8)	(12.3)
Associates & JV Inc	(0.2)	0.01	0.0	86.8	nm
Net Interest (Exp)/Inc	0.0	0.0	0.0	-	-
Exceptional Gain/(Loss)	0.0	0.0	0.0	-	-
Pre-tax Profit	7.99	11.6	9.00	12.7	(22.6)
Tax	(1.6)	(2.5)	(3.5)	115.8	40.9
Minority Interest	(1.8)	(1.9)	(1.7)	1.5	(7.9)
Net Profit	4.60	7.25	3.74	(18.7)	(48.4)
Net profit bef Except.	4.60	7.25	3.74	(18.7)	(48.4)
EBITDA	9.81	14.9	12.2	24.7	(18.1)
Margins (%)					
Gross Margins	46.5	67.2	42.5		
Opg Profit Margins	24.5	23.0	13.5		
Net Profit Margins	14.6	14.8	5.8		

Source of all data: Company, DBS Bank



CRITICAL DATA POINTS TO WATCH

Critical Factors

Synergistic acquisitions

mm2 has made several acquisitions to maintain its competitive advantage, and to build synergies across the entire value chain. The Group acquired a 41.5% stake in Vividthree, a computer graphic studio, listed on the Catalist Board of SGX. It also owns a 39.2% stake in UnUsUaL Ltd, a market leader in large-scale live events and concerts, and is also beefing up its OTT (over-the-top) platform. In terms of cinema, mm2 is the number four player in Malaysia, and owns a total of 18 cinemas with a market share of about 14% in terms of number of screens. It has also acquired the entire eight Cathay cinemas in Singapore.

Healthy production pipeline

For the core production business, mm2 has tied-up with several partners to co-invest and co-produce several films in China and other regions. The securing of the various titles by subsidiary UnUsUaL and Vividthree should further boost the production pipeline. UnUsUaL has secured the rights to present a total of 48 "Disney On Ice" shows in Korea and Taiwan, and also forays into North America with the intellectual property (IP) rights to develop and produce APOLLO, a show that celebrates the 50th anniversary of man's first steps on the moon. For Vividthree, it has secured the IP rights to develop virtual reality tour show for the film "Train to Busan" outside Korea.

Expansion in North Asia

We expect North Asia to contribute about 60% of production revenue from FY19F, up from 36% in FY16, 56% in FY17 and 57% in FY18. mm2 has a unique presence in all the Chinese markets, including Singapore, Malaysia, Hong Kong, Taiwan, and China. This presents ample cross-border collaboration opportunities. mm2 is also looking to expand to non-Chinese speaking markets like Korea, Japan, Thailand, India, and the US.

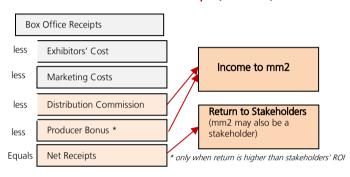
UnUsUaL is also leveraging on mm2's network of contacts in the media and entertainment industry to expand into North Asia.

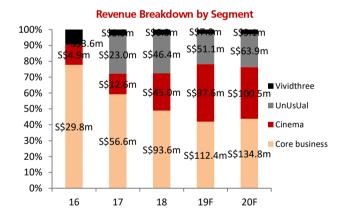
Digital age shift - content is king

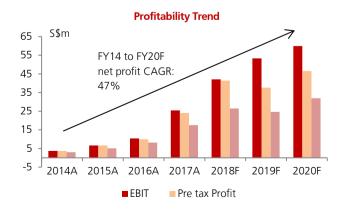
The evolution of the media industry, from traditional media (TV, radio, newspaper) to digital media leads to increasing opportunities for mm2, which is strong in content creation and platform businesses.

Business Model – The Film Budget Producer's Fee Script Rights Income to mm2 Director's Fee Production Team / Crew Fees Production Cost Post - Production Cost Prints & Advertising Cost

Business Model - Gross Receipts (Box Office)

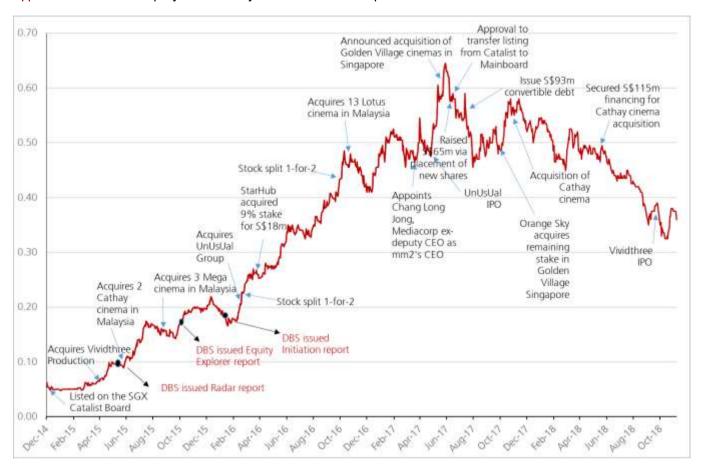








Appendix 1: A look at Company's listed history – what drives its share price?



Source: Bloomberg Finance L.P., DBS Bank



Balance Sheet:

Net gearing position in FY19F. We expect the group to take on more debt financing for the acquisition of Cathay cinemas in Singapore. Net gearing for FY19F is thus expected to increase to 0.77x, from net cash in FY18.

Share Price Drivers:

Cost savings and efficiency from horizontal integration. The full integration of the content business (production of movies, Vividthree) and platform business (Cinema, UnUsUaL) would lead to better efficiency and cost savings for the group. For example, the ownership of cinemas not only provides a source of recurring income but also cost savings as mm2 usually has to pay about 50% of its gross box office proceeds for rental of cinemas. Cinema operations is a profitable business and may even be profitable with less than 30% of the seats occupied. mm2's multiple platform capabilities would place the group in a position to better distribute and exhibit content to reach a wider audience.

Bigger production budget = higher growth

As mm2 adopts a fee-based model, its revenue is directly correlated to the size of the production budget. We expect North Asia, especially China, to contribute about 60% of production revenue from FY19F, up from 36% in FY16, 56% in FY17 and 57% in FY18. The budget for China tends to be much bigger, about S\$10m on average per production, vs average of S\$1-2m for Singapore and Malaysia projects, and S\$3m for Hong Kong and Taiwan productions.

Key Risks:

No long-term financing arrangements for productions. The commencement of each production is dependent on mm2's ability to secure funding.

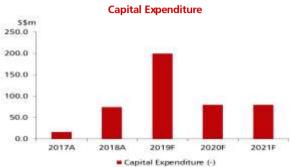
Unavailability of good scripts. Lack of good scripts for production may lead to less support from stakeholders.

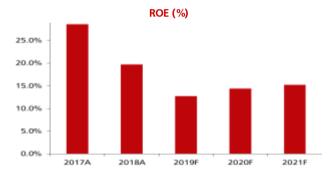
Inability to predict the commercial success of movies produced. The commercial success of its productions is primarily determined by inherently unpredictable audience reactions.

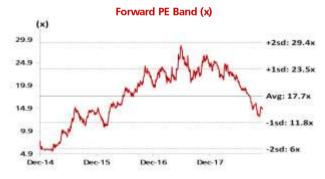
Company Background

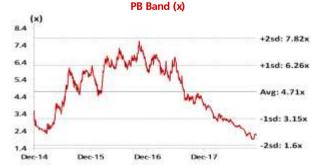
mm2 Asia is a leading producer of films and TV/online content in Asia. As a producer, mm2 provides services over the entire film-making process – from financing and production to marketing and distribution, and thus has diversified revenue streams. mm2 also owns entertainment company, UnUsUaL, and cinemas in Malaysia and Singapore.













Segmental Breakdown FY Mar	2017A	2018A	2019F	2020F	2021F	
Revenues (S\$m)						
Production & Distribution	56.6	93.6	112	135	162	
Cinema Operation	12.6	45.0	97.6	101	104	
Event Production &	23.0	46.4	51.1	63.9	79.8	
Post-Production	3.52	6.32	7.00		11.8	
				9.10		 Contributions from Lotus
Others	0.04	0.62	0.62	0.62	0.62	and Cathay
Total	95.7	192	269	309	358	
Gross profit (S\$m)						
Production & Distribution	26.5	40.3	48.3	58.0	69.6_	
Cinema Operation	7.56	28.2	53.7	55.3	56.9	 Partial contribution
Event Production &	8.55	17.9	20.4	25.5	31.9	from UnUsUaL
Post-Production	2.69	3.86	4.55	5.92	7.69	Hom onosoue
Others	0.0	0.19	0.19	0.19	0.19	
Total	45.3	90.5	127	145	166	
Gross profit Margins (%)						
Production & Distribution	46.7	43.1	43.0	43.0	43.0	
Cinema Operation	60.0	62.6	55.0	55.0	55.0	
Event Production &	37.2	38.5	40.0	40.0	40.0	
Post-Production	76.6	61.2	65.0	65.0	65.0	
Others	N/A	N/A	N/A	N/A	N/A	
Total	47.3	47.1	47.3	46.9	46.5	
	47.5	47.1	47.5	40.3	40.5	
ncome Statement (S\$m)						
FY Mar	2017A	2018A	2019F	2020F	2021F	
Revenue Cost of Goods Sold	95.7 (50.5)	192 (102)	269	309	358	
		. ,	(141)	(164)	(191)	
Gross Profit	45.3	90.5	127	145	166	
Other Opng (Exp)/Inc	(19.8)	(47.3)	(73.9)	(85.0)	(98.3)	
Operating Profit	25.4	43.2	53.3	60.0	68.0	
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0	0.0	
					0.0	
Associates & JV Inc	0.0	0.11	0.0	0.0		
Associates & JV Inc Net Interest (Exp)/Inc		0.11 (1.9)	0.0 (15.7)	0.0 (13.4)	(12.4)	
Associates & JV Inc	0.0			(13.4)	(12.4) 0.0	
Associates & JV Inc Net Interest (Exp)/Inc	0.0 (1.4)	(1.9)	(15.7)	(13.4)	(12.4)	
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss)	0.0 (1.4) 0.0	(1.9) 0.0	(15.7)	(13.4)	(12.4) 0.0	
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit	0.0 (1.4) 0.0 24.0	(1.9) 0.0 41.4	(15.7) 0.0 37.6	(13.4) 0.0 46.6	(12.4) 0.0 55.6	
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax	0.0 (1.4) 0.0 24.0 (3.7)	(1.9) 0.0 41.4 (7.9)	(15.7) 0.0 37.6 (7.1)	(13.4) 0.0 46.6 (8.8)	(12.4) 0.0 55.6 (10.5) (5.8)	
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0	(1.9) 0.0 41.4 (7.9) (7.1) 0.0	(15.7) 0.0 37.6 (7.1) (5.8) 0.0	(13.4) 0.0 46.6 (8.8) (5.8) 0.0	(12.4) 0.0 55.6 (10.5) (5.8) 0.0	
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2	Mainly to finance
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except.	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2	Mainly to finance
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2	 acquisition of Cathay
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8	 acquisition of Cathay
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9 12.5	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%) Net Profit Gth (Pre-ex) (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%) Net Profit Gth (Pre-ex) (%) Margins & Ratio	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7)	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9 12.5 29.4	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%) Net Profit Gth (Pre-ex) (%) Margins & Ratio Gross Margins (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7) 47.3	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9 12.5 29.4 46.9	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9 46.5	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%) Net Profit Gth (Pre-ex) (%) Margins & Ratio Gross Margins (%) Opg Profit Margin (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9 47.1 22.5	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7) 47.3 19.8	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9 12.5 29.4 46.9 19.4	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9 46.5 19.0	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%) Net Profit Gth (Pre-ex) (%) Margins & Ratio Gross Margins (%) Opg Profit Margin (%) Net Profit Margin (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3 47.3 26.6 18.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9 47.1 22.5 13.8	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7) 47.3 19.8 9.2	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9 12.5 29.4 46.9 19.4 10.3	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9 46.5 19.0 11.0	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%) Net Profit Gth (Pre-ex) (%) Margins & Ratio Gross Margins (%) Opg Profit Margin (%) Net Profit Margin (%) ROAE (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3 47.3 26.6 18.3 28.6	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9 47.1 22.5 13.8 19.7	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7) 47.3 19.8 9.2 12.7	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9 12.5 29.4 46.9 19.4 10.3 14.4	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9 46.5 19.0 11.0 15.2	acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (%) Net Profit Gth (Pre-ex) (%) Margins & Ratio Gross Margins (%) Opg Profit Margin (%) Net Profit Margin (%) ROAE (%) ROAE (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3 47.3 26.6 18.3	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9 47.1 22.5 13.8 19.7 7.1	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7) 47.3 19.8 9.2 12.7 3.6	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 81.4 15.0 8.9 12.5 29.4 46.9 19.4 10.3 14.4 3.7	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9 46.5 19.0 11.0 15.2 3.6	 acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (Pre-ex) (%) Margins & Ratio Gross Margins (%) Opg Profit Margin (%) Net Profit Margin (%) ROAE (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3 47.3 26.6 18.3 28.6 15.1 21.8	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9 47.1 22.5 13.8 19.7 7.1 12.4	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7) 47.3 19.8 9.2 12.7	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 31.9 81.4 15.0 8.9 12.5 29.4 46.9 19.4 10.3 14.4	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9 46.5 19.0 11.0 15.2	 acquisition of Cathay cinema chain in
Associates & JV Inc Net Interest (Exp)/Inc Exceptional Gain/(Loss) Pre-tax Profit Tax Minority Interest Preference Dividend Net Profit Net Profit before Except. EBITDA Growth Revenue Gth (%) EBITDA Gth (%) Opg Profit Gth (Pre-ex) (%) Margins & Ratio Gross Margins (%) Opg Profit Margin (%) Net Profit Margin (%) ROAE (%) ROA (%)	0.0 (1.4) 0.0 24.0 (3.7) (2.8) 0.0 17.5 17.5 40.3 149.7 108.0 145.1 114.3 47.3 26.6 18.3 28.6 15.1	(1.9) 0.0 41.4 (7.9) (7.1) 0.0 26.4 26.4 64.7 100.6 60.7 69.8 50.9 47.1 22.5 13.8 19.7 7.1	(15.7) 0.0 37.6 (7.1) (5.8) 0.0 24.7 24.7 74.7 39.9 15.4 23.4 (6.7) 47.3 19.8 9.2 12.7 3.6	(13.4) 0.0 46.6 (8.8) (5.8) 0.0 31.9 81.4 15.0 8.9 12.5 29.4 46.9 19.4 10.3 14.4 3.7	(12.4) 0.0 55.6 (10.5) (5.8) 0.0 39.2 39.2 89.4 15.8 9.9 13.4 22.9 46.5 19.0 11.0 15.2 3.6	 acquisition of Cathay cinema chain in



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FY Mar	2Q2018	3Q2018	4Q2018	1Q2019	2Q2019
Revenue	31.4	52.4	83.6	49.0	64.9
Cost of Goods Sold	(16.8)	(28.2)	(47.3)	(16.1)	(37.3)
Gross Profit	14.6	24.2	36.3	32.9	27.6
Other Oper. (Exp)/Inc	(6.9)	(14.5)	(23.0)	(21.6)	(18.9)
Operating Profit	7.71	9.72	13.3	11.3	8.73
Other Non Opg (Exp)/Inc	0.46	0.50	0.14	0.33	0.29
Associates & JV Inc	(0.2)	0.16	0.16	0.01	0.0
Net Interest (Exp)/Inc	0.0	0.0	0.0	0.0	0.0
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	7.99	10.4	13.6	11.6	9.00
Tax	(1.6)	(1.9)	(2.6)	(2.5)	(3.5)
Minority Interest	(1.8)	(2.0)	(2.0)	(1.9)	(1.7)
Net Profit	4.60	6.43	9.07	7.25	3.74
Net profit bef Except.	4.60	6.43	9.07	7.25	3.74
EBITDA	9.81	14.7	27.3	14.9	12.2
Growth					
Revenue Gth (%)	27.6	66.9	59.6	(41.4)	32.5
EBITDA Gth (%)	(10.4)	49.9	86.0	(45.4)	(18.1)
Opg Profit Gth (%)	(19.3)	26.0	37.1	(15.3)	(22.6)
Net Profit Gth (Pre-ex) (%)	(28.2)	40.0	41.0	(20.1)	(48.4)
Margins					
Gross Margins (%)	46.5	46.1	43.4	67.2	42.5
Opg Profit Margins (%)	24.5	18.5	15.9	23.0	13.5
Net Profit Margins (%)	14.6	12.3	10.8	14.8	5.8

One-off interest expense of S\$1.6m in 2Q19

Balance Sheet (S\$m)
FY Mar

2017A	2018A	2019F	2020F	2021F
				385
				0.0
				259
				341
				46.3
46.4	114	112	129	149
0.58	0.64	0.64	0.64	0.64
163	582	773	969	1,180
11 1	5.07	5.07	5.07	5.07
				311
				12.8
				516
				9.96
				277
				48.4
103	302	//3	909	1,180
14.3	(152)	(92.1)	(108)	(127)
14.1	27.2	(181)	(186)	(181)
135.0	152.5	153.8	142.6	142.1
369.8	751.2	777.4	635.1	620.1
169.5	111.9	91.4	94.6	92.4
0.8	0.5	0.4	0.4	0.3
1.4	0.8	1.0	1.4	1.6
1.1	0.7	0.9	1.2	1.5
CASH	CASH	0.7	0.7	0.6
CASH	CASH	0.9	0.8	0.7
141.0	112.7	71.1	19.9	15.3
1.1	1.1	1.1	1.1	1.1
	163 11.1 48.4 7.56 0.58 0.97 86.5 7.94 163 14.3 14.1 135.0 369.8 169.5 0.8 1.4 1.1 CASH CASH 141.0	11.2 41.6 1.49 0.0 54.3 306 25.8 93.5 23.3 25.9 46.4 114 0.58 0.64 163 582 11.1 5.07 48.4 282 7.56 11.5 0.58 61.2 0.97 9.96 86.5 181 7.94 31.0 163 582 14.3 (152) 14.1 27.2 135.0 152.5 369.8 751.2 169.5 111.9 0.8 0.5 1.4 0.8 1.1 0.7 CASH CASH CASH CASH CASH 141.0 112.7	11.2 41.6 236 1.49 0.0 0.0 54.3 306 290 25.8 93.5 100.0 23.3 25.9 34.3 46.4 114 112 0.58 0.64 0.64 163 582 773 11.1 5.07 5.07 48.4 282 230 7.56 11.5 9.41 0.58 61.2 276 0.97 9.96 9.96 86.5 181 206 7.94 31.0 36.8 163 582 773 14.3 (152) (92.1) 14.1 27.2 (181) 135.0 152.5 153.8 369.8 751.2 777.4 169.5 111.9 91.4 0.8 0.5 0.4 1.4 0.8 1.0 1.1 0.7 0.9 CASH CASH 0.7 CASH CASH 0.9 </td <td>11.2 41.6 236 310 1.49 0.0 0.0 0.0 54.3 306 290 275 25.8 93.5 100.0 215 23.3 25.9 34.3 39.7 46.4 114 112 129 0.58 0.64 0.64 0.64 163 582 773 969 11.1 5.07 5.07 5.07 48.4 282 230 266 7.56 11.5 9.41 11.1 0.58 61.2 276 396 0.97 9.96 9.96 9.96 86.5 181 206 238 7.94 31.0 36.8 42.6 163 582 773 969 14.3 (152) (92.1) (108) 14.1 27.2 (181) (186) 135.0 152.5 153.8 142.6 369.8 751.2 777.4 635.1 169.5 111.9 91.4<!--</td--></td>	11.2 41.6 236 310 1.49 0.0 0.0 0.0 54.3 306 290 275 25.8 93.5 100.0 215 23.3 25.9 34.3 39.7 46.4 114 112 129 0.58 0.64 0.64 0.64 163 582 773 969 11.1 5.07 5.07 5.07 48.4 282 230 266 7.56 11.5 9.41 11.1 0.58 61.2 276 396 0.97 9.96 9.96 9.96 86.5 181 206 238 7.94 31.0 36.8 42.6 163 582 773 969 14.3 (152) (92.1) (108) 14.1 27.2 (181) (186) 135.0 152.5 153.8 142.6 369.8 751.2 777.4 635.1 169.5 111.9 91.4 </td

Mainly to finance acquisition of Cathay cinema chain in Singapore

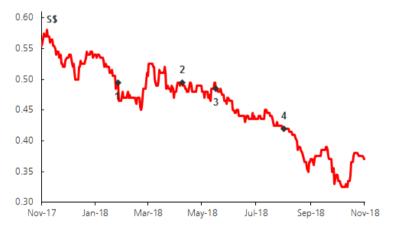


Cash Flow Statement (S\$m)

FY Mar	2017A	2018A	2019F	2020F	2021F		
Pre-Tax Profit	24.0	41.4	37.6	46.6	55.6		
Dep. & Amort.	14.8	21.4	21.4	21.4	21.4		
Tax Paid	(3.8)	(5.2)	(9.2)	(7.1)	(8.8)		
Assoc. & JV Inc/(loss)	0.01	(0.1)	0.0	0.0	0.0		
Chg in Wkg.Cap.	(30.8)	(57.2)	(58.3)	14.3	17.3		
Other Operating CF	0.0	0.0	0.0	0.0	0.0		
Net Operating CF	4.24	0.32	(8.5)	75.1	85.5		
Capital Exp.(net)	(16.5)	(74.7)	(200)	(80.0)	(80.0)		Assume debt financing
Other Invts.(net)	0.0	0.0	0.0	0.0	0.0		for future acquisitions
Invts in Assoc. & JV	0.0	0.0	0.0	0.0	0.0		
Div from Assoc & JV	0.0	0.0	0.0	0.0	0.0		
Other Investing CF	(9.5)	0.46	0.0	0.0	0.0	/	
Net Investing CF	(26.0)	(74.2)	(200)	(80.0)	(80.0)		
Div Paid	0.0	(0.1)	0.0	0.0	0.0		Mainly to finance
Chg in Gross Debt	17.8	60.2	215 —	120	120		Cathay cinema chain
Capital Issues	18.0	81.6 👡	0.0	0.0	0.0		acquisition
Other Financing CF	(0.5)	(0.8)	0.0	0.0	0.0		
Net Financing CF	35.3	141	215	120	120		
Currency Adjustments	0.0	0.0	0.0	0.0	0.0		
Chg in Cash	13.5	67.0	6.50	115	125		Proceeds from share
Opg CFPS (S cts)	3.34	4.95	4.28	5.23	5.86		placement
Free CFPS (S cts)	(1.2)	(6.4)	(17.9)	(0.4)	0.47		_ '

Source: Company, DBS Bank

Target Price & Ratings History



S.No.	Date of Report	Closing Price	Target Price	Rating
1:	08 Feb 18	0.50	0.75	BUY
2:	22 Apr 18	0.50	0.75	BUY
3:	30 May 18	0.49	0.70	BUY
4:	15 Aug 18	0.42	0.62	BUY

Note: Share price and Target price are adjusted for corporate actions.

Source: DBS Bank Analyst: Lee Keng LING



DBS Bank recommendations are based an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return i.e. > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame)

Share price appreciation + dividends

Completed Date: 15 Nov 2018 11:17:31 (SGT) Dissemination Date: 15 Nov 2018 11:32:24 (SGT)

Sources for all charts and tables are DBS Bank unless otherwise specified.

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