

Singapore Company Guide

mm2 Asia

Version 13 | Bloomberg: MM2 SP | Reuters: MM2A.SI

Refer to important disclosures at the end of this report

DBS Group Research . Equity

2 Nov 2017

BUY

Last Traded Price (1 Nov 2017): S\$0.58 (STI : 3,391.61)
Price Target 12-mth: S\$0.73 (25% upside) (Prev S\$0.60)

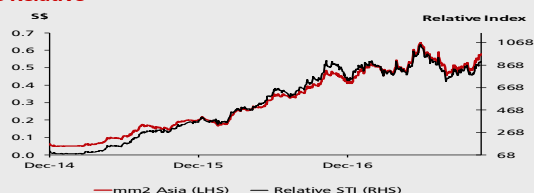
Analyst

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What's New

- Acquiring 100% stake in Cathay Singapore for S\$230m or 13.8x EBITDA
- Cathay is the second largest cinema chain in Singapore, with a market share of 27%
- Raised earnings for FY18F by 22% and 20% for FY19F
- Reiterate BUY with higher TP of S\$0.73

Price Relative



Forecasts and Valuation

FY Mar (S\$ m)	2016A	2017A	2018F	2019F
Revenue	38.3	95.4	167	268
EBITDA	19.4	41.4	55.9	75.4
Pre-tax Profit	9.99	25.9	39.4	51.1
Net Profit	8.18	18.8	27.8	36.6
Net Pft (Pre Ex.)	8.18	18.8	27.8	36.6
Net Pft Gth (Pre-ex) (%)	59.4	130.1	47.6	31.9
EPS (S cts)	0.90	1.80	2.39	3.15
EPS Pre Ex. (S cts)	0.90	1.80	2.39	3.15
EPS Gth Pre Ex (%)	46	98	33	32
Diluted EPS (S cts)	0.90	1.80	2.39	3.15
Net DPS (S cts)	0.0	0.0	0.0	0.0
BV Per Share (S cts)	4.00	8.25	15.4	18.6
PE (X)	64.1	32.3	24.3	18.4
PE Pre Ex. (X)	64.1	32.3	24.3	18.4
P/Cash Flow (X)	nm	99.3	28.8	23.5
EV/EBITDA (X)	27.0	14.5	11.6	11.4
Net Div Yield (%)	0.0	0.0	0.0	0.0
P/Book Value (X)	14.5	7.0	3.8	3.1
Net Debt/Equity (X)	CASH	CASH	CASH	0.7
ROAE (%)	29.5	30.7	20.9	18.5
Earnings Rev (%):			22	20
Consensus EPS (S cts):			2.30	3.40
Other Broker Recs:		B: 2	S: 0	H: 0

Source of all data on this page: Company, DBS Bank, Bloomberg Finance L.P

Cathay cinema acquisition

Setting the stage for sustainable growth. mm2 would have a stronger presence in the entire value chain of content creation and distribution, upon the completion of the proposed acquisition of Cathay cinema chain, which is expected to be completed by end-November 2017. This acquisition will complement its current cinema operations in Malaysia, and further cement mm2's status as the leader in the media/entertainment industry. With a much larger and stronger scale, mm2 can now enjoy the synergistic benefits from the entire value chain.

Growth supported by core business and UnUsUal; cinemas to build recurring income. We continue to project mm2's EPS to grow at a CAGR of 65% from FY16-FY19, underpinned by growth in productions, expansion into the China market, and contribution from UnUsUal. The cinema arm, on the other hand, helps the group build a recurring income base.

Where we differ: Higher valuation peg vs consensus. We value the production business at 28x PE, in line with peers listed in Asia, vs consensus' valuation of about 25x. For UnUsUal, we value it at current valuation. For the cinema segment, we use 21x PE valuation peg.

Potential Catalyst: Reaping the fruits of success in North Asia. We expect North Asia to contribute >70% of production revenue from FY18F, up from 36% in FY16 and 56% in FY17. Upside to earnings would come from more projects, especially in China where the market is bigger and budgets are much higher.

Valuation:

Reiterate BUY, raised TP to S\$0.73. Our revised target price, based on sum-of-parts, is now S\$0.73, up from S\$0.60 previously, with Cathay's contribution and higher market value for UnUsUal. Reiterate BUY.

Key Risks to Our View:

No long-term financing arrangements for productions. The commencement of each production is dependent on mm2's ability to secure funding.

Availability of good scripts. Lack of good scripts for production may lead to less support from stakeholders.

At A Glance

Issued Capital (m shrs)	1,163
Mkt. Cap (S\$m/US\$m)	674 / 496
Major Shareholders (%)	
Wee Chye Ang	49.9
StarHub Ltd	9.8
Yeo Khee Seng	8.1
Free Float (%)	43.2
3m Avg. Daily Val (US\$m)	2.0
ICB Industry : Consumer Services / Media	

WHAT'S NEW**Cathay cinema acquisition**

Acquiring 100% stake in Cathay cineplexes business. mm2 Asia is proposing to acquire the entire 100% stake in Cathay Organisation's entire Singapore cinema operations and the "Cathay" brand, for about S\$230m, comprising S\$15m deposit and the balance to be paid over a 6-month period.

The purchase consideration works out to 13.8x the aggregate earnings before interest, taxes, depreciation and amortisation (EBITDA) of S\$16.7m for the period ended 31 December 2016, higher than the 8-9x EBITDA paid for the cinemas in Malaysia, and also higher than the proposed acquisition of the 50% stake in Golden Village (GV) cinemas of 10.5x that was announced in June this year. The GV deal was called off after mm2 failed to obtain the approval from the owner of the remaining 50% stake.

The higher EBITDA multiple as compared to the proposed GV acquisition can be justified by the full 100% ownership in Cathay as compared to the 50% ownership in GV. Having full control of the cinema chain allows mm2 to fully reap the synergistic benefits from the entire value chain. As compared to the Malaysia cinemas, cinemas in Singapore generally have better margins and utilisation rates.

The proposed acquisition is expected to be completed by end of November 2017. The funding arrangement is not finalised yet but we are assuming a 70:30 debt-to-equity financing for the Cathay acquisition, at interest cost of 4% for the debt. The cash portion will be mainly from the S\$65m proceeds from the recent fund-raising exercises.

Cathay is the second largest in Singapore, with a market share of 27%.

Cathay Organisation, founded in 1935, is one of the best established cinema operators in Asia and a household name in Singapore. Cathay is Singapore's second largest cinema exhibitor with eight cinemas, 64 screens and 11,569 seats. The locations are in both central and heartland areas, namely: Cineleisure Orchard, The Cathay, Causeway Point, AMK Hub, Downtown East, West Mall, JEM, and Parkway Parade. It has a market share of 27% in terms of the number of screens, as compared to the market leader, GV, with 91 screens and market share of 39%. Other cinema operators in Singapore include Shaw, Filmgarde, and WE cinema by Eng Wah. Shaw has about eight cinemas, Filmgarde two and WE, one.

Cathay cinemas in Singapore

Location	No. of screens	No. of seats
Cathay Cineplex Cineleisure Orchard	12	2,103
The Cathay Cineplex	8	1,812
Cathay Cineplex Causeway Point	7	1,307
Cathay Cineplex AMK Hub	8	1,800
Cathay Cineplex Downtown East	6	986
Cathay Cineplex West Mall	6	1,037
Cathay Cineplex JEM	10	1,644
Cathay Cineplex Parkway Parade *	7	880
TOTAL	64	11,569

**commenced operation in September 2017*

Rationale for acquisition of cinemas:-

- Strengthening downstream value chain of film production and distribution.** The proposed acquisition of the Cathay cinema chain would further strengthen mm2's presence in the downstream value chain of film distribution. It would enable mm2 to have better bargaining power in terms of securing distribution titles and screening rights, and complement its Malaysian cinema operations. With a stronger footage in the entire value chain, from creation of content to the distribution of content, mm2 would be able to enjoy synergistic benefits from the entire value chain.
- Stable and cash business.** Cinema operation is a relatively stable business with a 10-year CAGR of 3.5% for cinema attendances, and 8-year CAGR for box office receipts in Singapore. For Malaysian cinemas, the growth rate is higher, at 10% and 14.6% for attendances and box office receipts respectively. Cash is collected upfront, and about 50% of the box office receipts goes to the movie producer.
- Source of recurring income.** Cinema is a long-term investment, with payback period of about four to eight years, depending on location, while depreciation is usually on a 10-year basis. Cinemas are usually operated on a 24/7 basis, with no wastage of resources, unlike the production of movies, which could be affected by weather conditions. Furthermore, going forward, cinemas can also be a crowd puller for malls, to counter the proliferation of online shopping.

Earnings and Recommendation

Adjust earnings to account for Cathay acquisition. We have revised our forecasts to take into account the acquisition of the Cathay cinema chain in Singapore. We have assumed 70:30 debt-to-equity financing for the Cathay acquisition, at an interest cost of 4% for the debt, to be paid in FY Mar 19F. Net gearing for FY19F is thus higher at 0.77x, from a net cash position in FY18F.

Overall, we have raised FY18F earnings by 22%, mainly attributed to the 4-month contribution for Cathay cinema and removing the financing cost for the convertible debt due to early redemption, while FY19F earnings were lifted by 20%, after accounting for the full contribution from Lotus and Cathay cinemas, offset by the full financing cost for the Cathay acquisition. With a much bigger and stronger group as a whole, our target price based on sum-of-parts is now S\$0.73, up from S\$0.60 previously, after accounting for the Cathay contribution and higher market value for UnUsUal. Maintain BUY.

Source of all data: Company, DBS Bank

Sum of parts valuation

Segment	Stake	Valuation	
		(\$m)	Assumption
Core Business	100%	515.7	Based on 28x PE, in line with peers
Cinema	100%	105.2	Based on 21x PE, in line with peers
Vividthree	51%	35.7	Based on 28x PE, in line with peers
UnUsUal	41.91%	188.6	Based on current valuation
Total value		845.2	
Number of shares		1,162.2	
Value per share (\$)		0.73	

CRITICAL DATA POINTS TO WATCH

Critical Factors

Synergistic acquisitions

mm2 has made several acquisitions to maintain its competitive advantage, and to build synergies across the entire value chain. For content creation, mm2 has entered into agreements with Turner Asia Pacific, a global media conglomerate, and Pinewood Iskandar Malaysia Studios and Rhizophora Ventures in Malaysia to co-produce films. It has also acquired a 51% stake in Vividthree, a computer graphic studio.

For the platform business, mm2 is the number four player in Malaysia, and owns a total of 18 cinemas with a market share of about 14% in terms of number of screens. It is proposing to acquire the entire eight Cathay cinemas in Singapore.

Other than cinemas, mm2 has acquired a 30% stake in RINGS.TV, a leading interactive live streaming broadcast platform, to beef up its OTT (over-the-top) platform. mm2 also owns a 42% stake in UnUsUal Ltd, a market leader in large-scale live events and concerts.

Healthy production pipeline

The number of production titles has increased steadily over the last few years; from six productions in FY March 2014, to about 18 in FY March 2017. mm2 has a robust production pipeline of 35 production titles for the next 18 months, from April 2017 to September 2018. Out of these, 23 titles or 62% are from North Asia. In terms of production budget, North Asia accounts for almost 80% of the total budget.

Expansion in North Asia

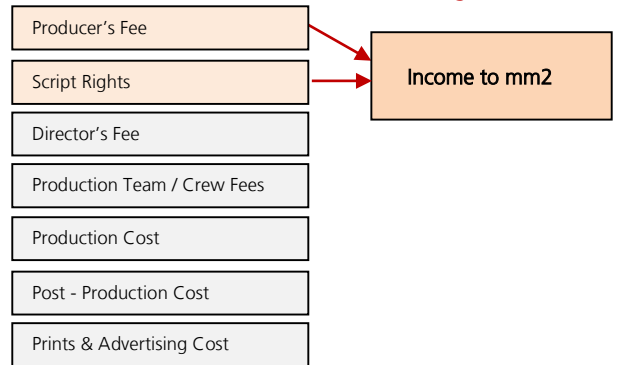
We expect North Asia to contribute about 70% of production revenue from FY18F, up from 36% in FY16 and 56% in FY17. mm2 has a unique presence in all the Chinese markets, including Singapore, Malaysia, Hong Kong, Taiwan, and China. This presents ample cross-border collaboration opportunities. One example is the remaking of existing successful titles in China, with the adaptation of local settings, which would be more appealing to the locals there. mm2 is also looking to expand to non-Chinese speaking markets like Korea, Japan, Thailand, India, and the US.

UnUsUal is also leveraging on mm2's network of contacts in the media and entertainment industry to expand into North Asia.

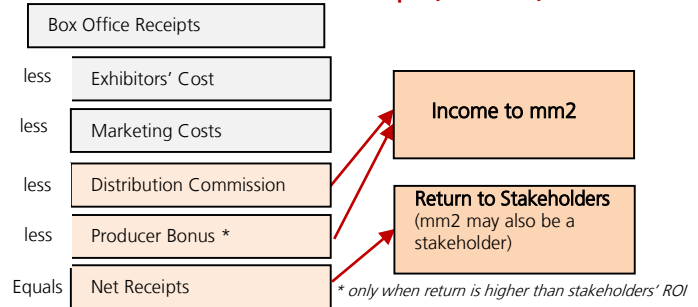
Digital age shift – content is king

The evolution of the media industry, from traditional media (TV, radio, newspaper) to digital media leads to increasing opportunities for mm2, which is strong in content creation and platform businesses.

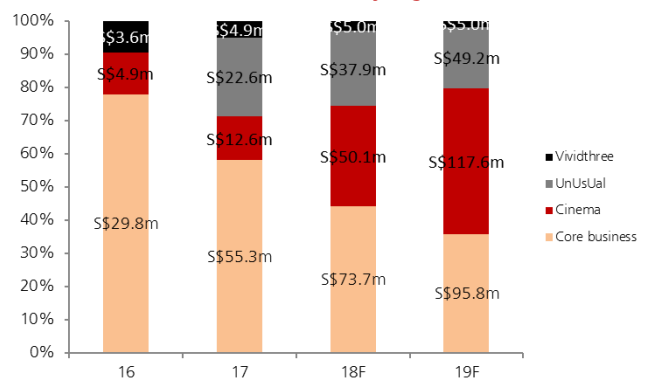
Business Model – The Film Budget



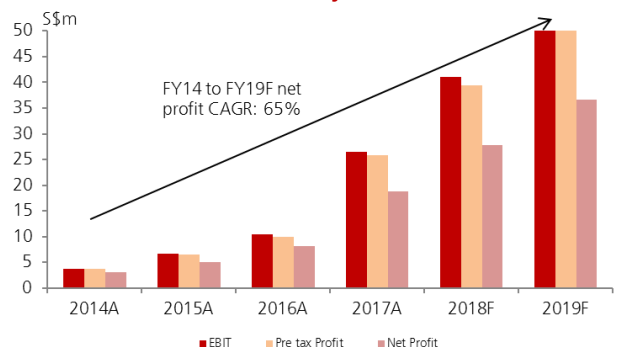
Business Model – Gross Receipts (Box Office)



Revenue Breakdown by Segment

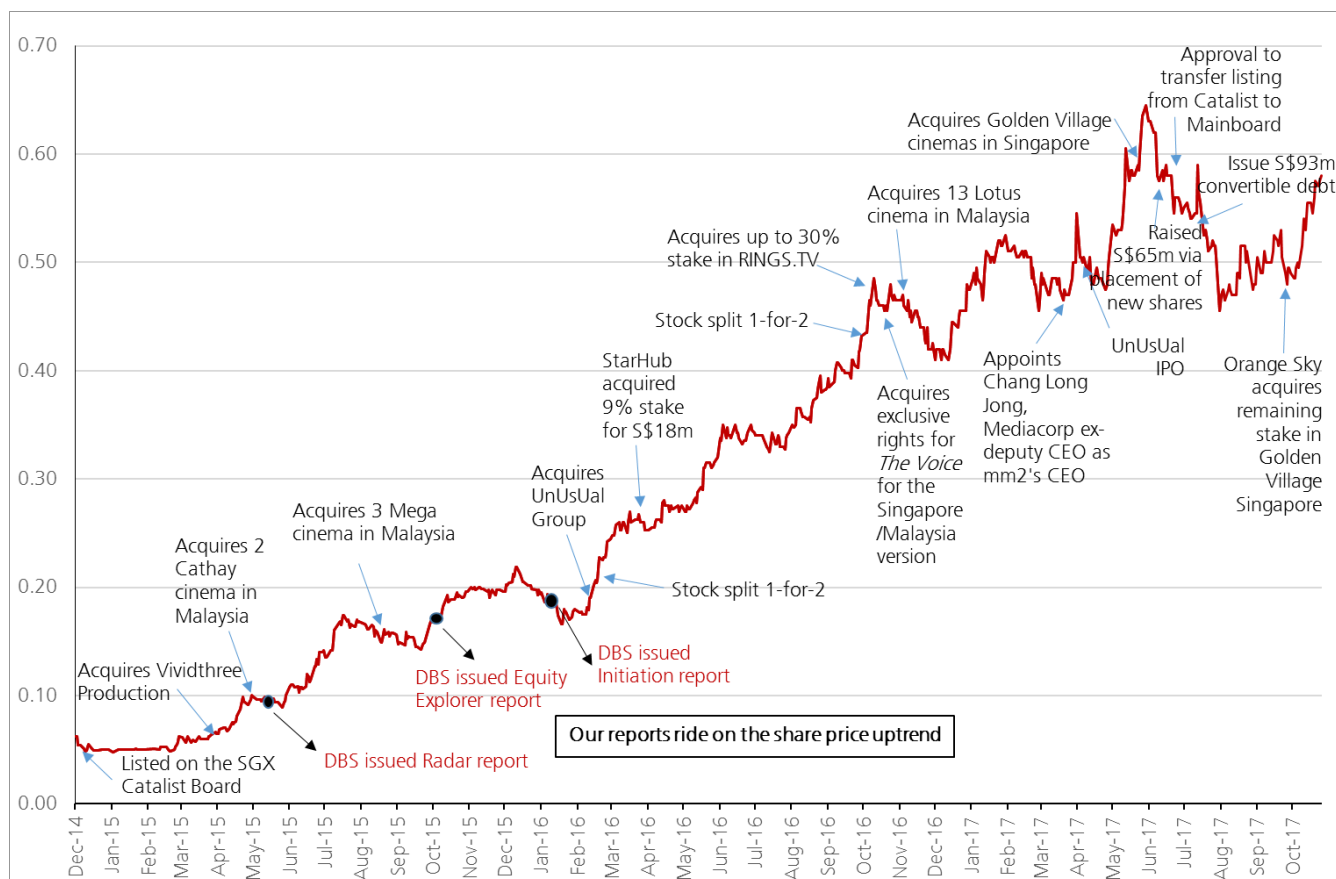


Profitability Trend



Source: Company, DBS Bank

Appendix 1: A look at Company's listed history – what drives its share price?



Source: Bloomberg Finance L.P., DBS Bank

Balance Sheet:

Net gearing position in FY19F. We expect the group to take on more debt financing for the proposed acquisition of the Cathay cinemas in Singapore. Net gearing for FY19F is thus expected to increase to 0.77x, from net cash in FY18F.

Share Price Drivers:

Cost savings and efficiency from horizontal integration. The full integration of the content business (production of movies, Vividthree) and platform business (Cinema, UnUsUal) would lead to better efficiency and cost savings for the group. For example, the ownership of cinemas not only provides a source of recurring income to the group but also cost savings as mm2 usually has to pay about 50% of its gross box office proceeds for rental of cinemas. Cinema operations is a profitable business, and may even be profitable with less than 30% of the seats occupied. mm2’s multiple platform capabilities would place the group in a position to better distribute and exhibit content to reach a wider audience.

Bigger production budget = higher growth

As mm2 adopts a fee-based model, its revenue is directly correlated to the size of the production budget. We expect North Asia, especially China, to contribute about 70% of production revenue from FY18F, up from 36% in FY16 and 56% in FY17. The budget for China tends to be much bigger, about S\$10m on average per production, vs average of S\$1m to S\$2m for Singapore and Malaysia projects, and S\$3m for Hong Kong and Taiwan productions.

Key Risks:

No long-term financing arrangements for productions. The commencement of each production is dependent on mm2’s ability to secure funding.

Availability of good scripts. Lack of good scripts for production may lead to less support from stakeholders.

Unable to predict the commercial success of movies produced. The commercial success of its productions is primarily determined by inherently unpredictable audience reactions.

Company Background

mm2 Asia is a leading producer of films and TV/online content in Asia. As a producer, mm2 provides services over the entire film-making process – from financing and production to marketing and distribution, and thus has diversified revenue streams. mm2 also owns entertainment company, UnUsUal, and cinemas in Malaysia.

Number of Titles (Production & Distribution)

Year	Number of Titles (Production)	Number of Titles (Distribution)
FY Mar 2012	3	2
FY Mar 2013	6	8
FY Mar 2014	6	18
FY Mar 2015	9	26
FY Mar 2016	14	24
FY Mar 2017	18	26
Apr 17 to Sep 18*	35	

* projection

UnUsUal: Number of Events (Production & Concert Promotion)

Year	Number of Events (Production)	Number of Concerts (Promotion)
FY Dec 2013	68	12
FY Dec 2014	46	9
FY Dec 2015	51	10
FY Mar 2017	64	19

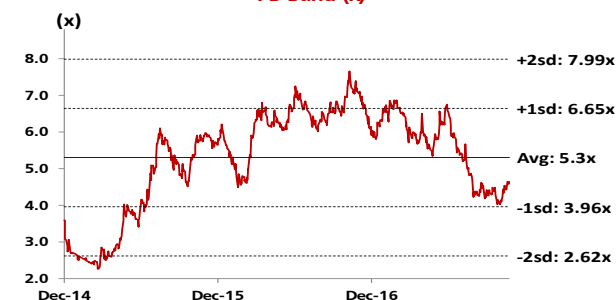
Name of cinemas	Cinemas acquired	
	Number of cinemas	Number of screens
Malaysia		
Cathay	2	22
Mega Cineplex	3	11
Lotus	13	84
Total Malaysia	18	127
Singapore		
Cathay ^	8	64
Total Singapore	8	64

^proposed acquisition

Forward PE Band (x)



PB Band (x)



Source: Company, DBS Bank

Segmental Breakdown

FY Mar	2015A	2016A	2017A	2018F	2019F
Revenues (\$m)					
Production & Distribution	24.3	29.8	55.3	73.7	95.8
Cinema Operation		4.9	12.6	50.1	117.6
Event Production & Concert Promotion		0.0	22.6	37.9	49.2
Post-Production		3.6	4.9	5.0	5.0
Total	24.3	38.3	95.4	167	268
Gross profit (\$m)					
Production & Distribution	9.6	13.1	26.5	33.2	43.1
Cinema Operation		2.8	7.6	28.6	67.0
Event Production & Concert Promotion			8.5	15.8	20.5
Post-Production		2.5	2.7	3.5	3.5
Total	9.58	18.4	45.3	81.0	134
Gross profit Margins (%)					
Production & Distribution	39%	44%	48%	45%	45%
Cinema Operation	nm	57%	60%	57%	57%
Event Production & Concert Promotion	nm	nm	38%	42%	42%
Post-Production	nm	69%	55%	70%	70%
Total	39%	48%	47%	49%	50%

Partial contributions from Lotus and Cathay

Partial contributions from UnUsUal

Income Statement (\$m)

FY Mar	2015A	2016A	2017A	2018F	2019F
Revenue	24.3	38.3	95.4	167	268
Cost of Goods Sold	(14.7)	(20.0)	(50.1)	(85.6)	(133)
Gross Profit	9.58	18.4	45.3	81.0	134
Other Opng (Exp)/Inc	(3.0)	(8.0)	(18.7)	(40.0)	(73.6)
Operating Profit	6.62	10.4	26.5	41.0	60.6
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0	0.0
Associates & JV Inc	0.0	0.0	0.0	0.0	0.0
Net Interest (Exp)/Inc	0.00	(0.4)	(0.6)	(1.6)	(9.4)
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	6.58	9.99	25.9	39.4	51.1
Tax	(1.5)	(1.1)	(3.8)	(6.7)	(8.7)
Minority Interest	0.0	(0.7)	(3.2)	(4.9)	(5.8)
Preference Dividend	0.0	0.0	0.0	0.0	0.0
Net Profit	5.08	8.18	18.8	27.8	36.6
Net Profit before Except.	5.13	8.18	18.8	27.8	36.6
EBITDA	9.92	19.4	41.4	55.9	75.4
Growth					
Revenue Gth (%)	50.7	57.9	148.8	74.7	60.6
EBITDA Gth (%)	38.5	95.2	113.6	35.1	35.0
Opg Profit Gth (%)	78.3	56.7	155.5	54.7	47.7
Net Profit Gth (Pre-ex) (%)	68.1	59.4	130.1	47.6	31.9
Margins & Ratio					
Gross Margins (%)	39.5	48.0	47.5	48.6	50.1
Opg Profit Margin (%)	27.3	27.1	27.8	24.6	22.6
Net Profit Margin (%)	20.9	21.3	19.7	16.7	13.7
ROAE (%)	44.5	29.5	30.7	20.9	18.5
ROA (%)	18.5	15.3	16.2	11.6	7.8
ROCE (%)	37.7	25.0	24.6	15.8	7.6
Div Payout Ratio (%)	0.0	0.0	0.0	0.0	0.0
Net Interest Cover (x)	NM	26.8	43.1	25.4	6.4

Mainly to finance acquisition of Cathay cinema chain in Singapore

Source: Company, DBS Bank

Quarterly / Interim Income Statement (\$\$m)

FY Mar	1Q17	1H17	2H17	1Q18
Revenue	13.4	35.0	60.3	24.6
Cost of Goods Sold	(3.4)	(15.3)	(34.8)	(9.3)
Gross Profit	10.1	19.8	25.5	15.4
Other Oper. (Exp)/Inc	0.0	(0.2)	0.0	0.0
Operating Profit	10.1	19.5	25.5	15.4
Other Non Opg (Exp)/Inc	(0.0)	0.2	(0.2)	0.1
Associates & JV Inc	0.0	0.0	0.0	(0.0)
Net Interest (Exp)/Inc	0.0	0.0	0.0	0.0
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0
Pre-tax Profit	6.4	10.9	15.0	9.6
Tax	(1.3)	(2.0)	(1.8)	(1.8)
Minority Interest	(0.3)	(1.0)	(2.2)	(1.4)
Net Profit	4.9	7.8	11.0	6.4
Net profit bef Except.	4.9	7.8	11.0	6.4
EBITDA	7.6	12.0	15.2	10.9

Growth

Revenue Gth (%)	n.a	37	72	83
EBITDA Gth (%)	n.a	160	27	43
Opg Profit Gth (%)	n.a	98	31	52
Net Profit Gth (Pre-ex) (%)	n.a	113	40	30

Margins

Gross Margins (%)	75.0	56.4	42.3	62.4
Opg Profit Margins (%)	75.0	55.8	42.3	62.4
Net Profit Margins (%)	36.5	22.4	18.2	26.0

Balance Sheet (\$\$m)

FY Mar	2015A	2016A	2017A	2018F	2019F
Net Fixed Assets	0.10	3.65	11.2	71.8	306
Invt in Associates & JVs	0.0	0.0	1.49	0.0	0.0
Other LT Assets	6.36	26.1	54.3	42.0	28.2
Cash & ST Invt	5.76	4.74	25.8	72.6	87.3
Inventory	4.77	9.83	23.3	31.3	48.8
Debtors	20.6	24.4	46.4	97.8	157
Other Current Assets	0.0	0.26	0.58	0.58	0.58
Total Assets	37.6	69.0	163	316	628
ST Debt	0.22	0.20	11.1	11.1	11.1
Creditor	14.7	23.8	48.4	82.6	129
Other Current Liab	1.46	4.21	7.56	8.67	10.7
LT Debt	0.09	2.85	0.58	20.6	242
Other LT Liabilities	1.92	0.75	0.97	0.97	0.97
Shareholder's Equity	19.2	36.2	86.5	179	216
Minority Interests	0.0	0.98	7.94	12.9	18.7
Total Cap. & Liab.	37.6	69.0	163	316	628
Non-Cash Wkg. Capital	9.19	6.49	14.3	38.4	67.0
Net Cash/(Debt)	5.45	1.69	14.1	40.9	(165)
Debtors Turn (avg days)	240.0	214.2	135.5	157.9	173.8
Creditors Turn (avg days)	417.3	640.7	373.5	337.8	325.3
Inventory Turn (avg days)	100.2	243.0	171.2	140.8	123.4
Asset Turnover (x)	0.9	0.7	0.8	0.7	0.6
Current Ratio (x)	1.9	1.4	1.4	2.0	2.0
Quick Ratio (x)	1.6	1.0	1.1	1.7	1.6
Net Debt/Equity (X)	CASH	CASH	CASH	CASH	0.7
Net Debt/Equity ex MI (X)	CASH	CASH	CASH	CASH	0.8
Capex to Debt (%)	645.4	279.3	141.0	194.3	93.0
Z-Score (X)	15.7	10.2	6.3	2.9	2.6

Mainly to finance acquisition of Cathay cinema chain in Singapore

Source: Company, DBS Bank

Cash Flow Statement (S\$m)

FY Mar	2015A	2016A	2017A	2018F	2019F
Pre-Tax Profit	6.58	9.99	25.9	39.4	51.1
Dep. & Amort.	3.29	8.98	14.8	14.8	14.8
Tax Paid	(1.5)	(1.1)	(3.8)	(5.6)	(6.7)
Assoc. & JV Inc/(loss)	0.0	0.0	0.01	0.0	0.0
Chg in Wkg.Cap.	(12.0)	(22.6)	(30.8)	(25.2)	(30.6)
Other Operating CF	1.00	0.0	0.0	0.0	0.0
Net Operating CF	(2.6)	(4.7)	6.12	23.4	28.7
Capital Exp.(net)	(2.0)	(8.5)	(16.5)	(61.6)	(235)
Other Invts.(net)	0.0	0.0	0.0	0.0	0.0
Invts in Assoc. & JV	0.0	0.0	0.0	0.0	0.0
Div from Assoc & JV	0.0	0.0	0.0	0.0	0.0
Other Investing CF	0.0	0.0	0.0	0.0	0.0
Net Investing CF	(2.0)	(8.5)	(16.5)	(61.6)	(235)
Div Paid	0.0	0.0	0.0	0.0	0.0
Chg in Gross Debt	2.94	2.35	17.8	20.0	221
Capital Issues	7.75	9.10	18.0	65.0	0.0
Other Financing CF	(1.6)	(0.7)	0.0	0.0	0.0
Net Financing CF	9.05	10.7	35.8	85.0	221
Currency Adjustments	0.0	0.0	0.0	0.0	0.0
Chg in Cash	4.44	(2.5)	25.4	46.9	14.7
Opg CFPS (S cts)	1.13	1.98	3.52	4.19	5.10
Free CFPS (S cts)	(0.6)	(1.5)	(1.0)	(3.3)	(17.8)

FY17 and FY18 -
Acquisition of cinemas
and RINGS.TV

Assume debt financing
for future acquisitions

Assume 70% debt
financing for Cathay
cinema acquisition

Proceeds from share
placement

Source: Company, DBS Bank

Target Price & Ratings History



S.No.	Date of Report	Closing Price	12-mth Target Price	Rating
1:	09 Nov 16	0.47	0.56	BUY
2:	15 Nov 16	0.47	0.56	BUY
3:	11 Jan 17	0.48	0.56	BUY
4:	13 Apr 17	0.51	0.63	BUY
5:	23 May 17	0.59	0.70	BUY
6:	24 May 17	0.59	0.70	BUY
7:	14 Jun 17	0.60	0.70	BUY
8:	19 Jul 17	0.59	0.75	BUY
9:	24 Jul 17	0.53	0.75	BUY
10:	14 Aug 17	0.48	0.60	BUY

Note: Share price and Target price are adjusted for corporate actions.

Source: DBS Bank

Analyst: Lee Keng LING

DBS Bank recommendations are based on an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return i.e. > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame)

Share price appreciation + dividends

Completed Date: 2 Nov 2017 11:37:14 (SGT)

Dissemination Date: 2 Nov 2017 12:35:13 (SGT)

Sources for all charts and tables are DBS Bank unless otherwise specified.

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